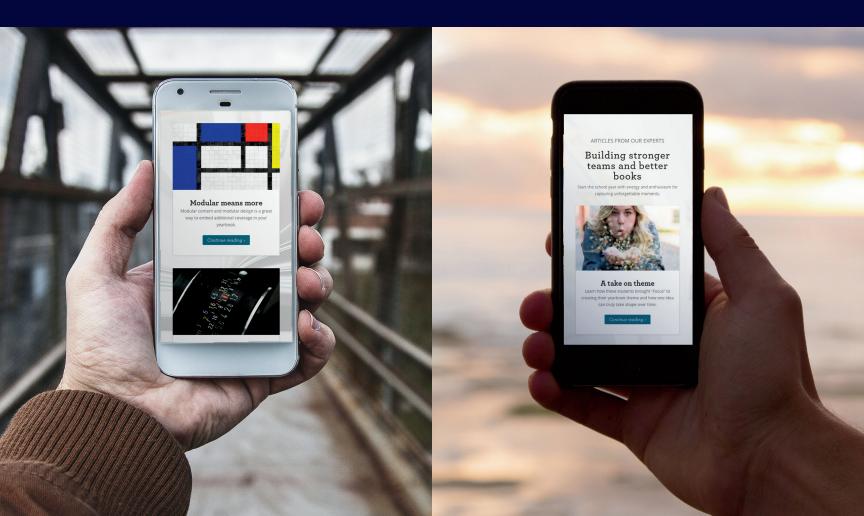
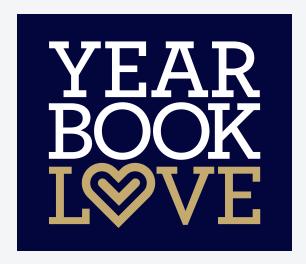


#### LOVE ON THE RUN.

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#### **ISSUE 75 | FALL 2017**

Welcome to Yearbook Love magazine—the largest-circulation magazine in the world devoted entirely to creating and marketing yearbooks.

Your subscription is provided compliments of your local Jostens representative.

#### **LETTER FROM THE EDITOR**

When I was younger, I had a coach who always said, "Stick to the fundamentals." The practicality of this advice eluded me as a 10-year-old. But now, I see how valuable keeping things simple sometimes really is. The same can be said for creating a yearbook. No matter how many years you've been advising or how talented your staff are, everyone needs to start with the basics.

In this issue we have great, yet practical, ideas from advisers and students from across the country. We also take a look at a few awardwinning spreads and stellar scholarship winners.

Before tackling that 400-page chronological book with jump coverage, just remember: advance planning, organization, simple design and a bit of recruiting goes a long way. And don't forget to have fun. Making a yearbook, at a basic level, should always be fun.

#### **COVER PHOTO**

James Cordell, Multimedia Designer, Jostens

Send correspondence, change of address, subscription requests and article manuscripts to joshua.linville@jostens.com or mail them to:

Yearbook Love magazine ATTN: Joshua Linville Jostens, Inc. 3601 Minnesota Drive, Suite 400 Minneapolis, MN 55435

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2 TOP 10 TIPS

Improve your program with 10 simple tasks you can do right now.

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Adviser Matthew Rickard builds his program from the ground up.

8 CREATING A CULTURE OF FUN
What is rule number one in Mr. Cabrera's class? Have fun!

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- 16 **Divine design.** Take a look at the grand prize and first place winners of Jostens 2017 Design Contests.
- Yearbook scholars. Meet the recipients of this year's Jostens Yearbook Scholarship.
- 22 **Love this!** Jostens creative accounts managers share what caught their eye this past spring.

Editor-in-Chief: Joshua Linville

Art Director: Chris Koshiol

Production Artist: Kit Neville Contributors:

Sydney Ballweber Pedro Cabrera Tina Cleavelin John Cutsinger Linda Drake Jennifer Gutierrez Sydney Loomans Mandy Mahan Brian Martinez Jeff Moffitt
Amy Morgan
Connor O'Brien
Mary Patrick
Lisa Quang
Olivia Rau
Matthew Rickard
Carley Rudolfo
Mary Saracino

## TO HELP **IMPROVE YOUR YEARBOOK PROGRAM RIGHT NOW**

We've all been there, reading an article online or sitting in a class at a personal development conference and thinking, "This is great. But I can't implement this right now. I don't have the time or bandwidth."





There are some things that take a high amount of activation energy to get started, but this doesn't always have to be the case. Here are 10 things you can do right now that won't take weeks of advance planning.

**KNOW YOUR STAFF** Really get to know your staff and make sure they know one another. Have a show-and-tell (they aren't just for 5th graders).

Have staff members bring in items that describe themselves. Be sure to participate.

**SET GOALS** 

Set both staff and individual goals. Try wearing goal bracelets to serve as reminders (search "goal bracelets" in the Digital Classroom). Different color beads can represent goals. Fill out your goal posters from your yearbook kit and hang them.

FINISH YOUR LADDER Plan a complete ladder that includes

the content description, responsible staff member and plant deadline for every page.

**ORGANIZE DEADLINES** 

Create a save-the-date reminder that lists all the deadlines for the year. Post it in a visible place, email it to parents and provide digital and printed copies to your staff members.

STUDENT LIST

Secure a student list for coverage tracking and marketing. Make your school's secretary your friend.

SEND IN YOUR CD Send your portrait CD to the plant as soon as you get it. They can quickly upload the contents to Portrait Editor. Once the

portraits are there, you can print a proof sheet for each grade to make sure every name is spelled correctly and that there

are no duplicates.

| HAVE A PHOTO EDITOR

Be sure to choose a photography editor. This can be your lead photographer or someone else with an eye for great photography. Let your editor sort through the 500+ photos that your staff take. Upload only the best 10-20 percent.

INVITE AN EXPERT

Ask a local photographer or camera store to teach a workshop with your students. Ask a local graphic artist to teach a lesson to your class. Have a salesperson give a presentation on knowing one's target audience. Relieve yourself from the pressure of being the source of all knowledge.

OWN SOCIAL MEDIA

If possible, choose a social media manager and have them create social media accounts for your program. Use the accounts to show previews of spreads, run contests, and announce school news. This is a great way to bring awareness to your program and your staff's hard work.

10 DISPLAY YOUR WORK Find a secure place in the school to

put past yearbooks on display (trophy case, media center, etc.). Let past work be visible to remind people of the longevity of yearbooks.

# BUILDING ABETTER YEARBOOK PROGRAM

#### "The biggest thing I did to grow our program and

#### the quality of our yearbook was recruit staffers."

here's no magic formula for building a better yearbook program, but setting high expectations for staffers is essential. So is taking unconventional approaches to promote the book.

Five years ago when Matthew Rickard took over as the yearbook adviser for the *Buccaneer* at Page High School in Greensboro, NC, the program had 23 staff members. Now, he teaches 48 students in two yearbook journalism classes.

"The biggest thing I did to grow our program and the quality of our yearbook was recruit staffers," Rickard said.
"I go door-to-door visiting freshman classes right before class registration, and I talk to the students for a few minutes about our program and my standards. I also pass out applications as I do this and, as long as I fill my seat requirements, I am allowed to select which kids can join the yearbook program. I also got an honors credit added to our program, which helped encourage upper-level students to take yearbook—and stay in yearbook."

In a school with 2,000 students, casting a wide coverage net is very important.

When Rickard took over, staffers were primarily covering themselves and their friends.

"I instituted a few new rules to help stem that problem. First, yearbook staff can only appear on the pages they have to be on. For example, if you play basketball, you can be on that spread once, but I should not see you on the TWERP Dance spread, because you don't have to be on that spread. Second, we use the coverage report to figure out which kids can't be in the book anymore. After a student has appeared in the book five times, he/she is persona non grata."

The staff notifies students if they're in the book three or more times.

"The most important thing you can do is let kids know they are in the book," he said. "Why would you buy a book if you aren't in it? We send letters, make phone calls and deliver 'you're in the book' slips to them in class."

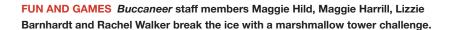
They also put up seasonal posters in the hallways—and, unconventionally, on the floors.

Yes, the floors.

"Kids are always looking down at their phones," he explained. "Last year we printed out 600 photos and hung them down the hallways from the ceiling for kids to take. Purchasing information is on the back of the photos. We also used glass pens to advertise on school windows. We do individual text messages, and sometimes we will even tweet an amazing picture."

In December, his students dress up as Christmas presents and hand out flyers in the car rider line.

They also maintain several social media accounts: Facebook, Twitter, Instagram and Snapchat.





#### "We are slowly building trust among the

#### students. Trust that they will be in the book, and

#### trust that the yearbook will be worth buying."

To build a strong yearbook culture in the classroom, Rickard had two mottos painted on the walls: "Non ministrari sed ministrare," which means not to be served, but to serve, and "It's because of us, not about us."

"Getting kids to go the extra mile and step outside their comfort zone is really about culture and expectations," he said, "and mine are very high."

Rickard takes measures to inspire his staff's creativity.

"Design is not my strong suit. So I try to find as many well-designed books as possible, and we try to emulate them. When I took over the program, our room was filled with sample yearbooks from the other schools in our county. I threw them all away. If you're going to emulate someone, why emulate the school down the street? Emulate the best."

He emailed yearbook advisers that had won Pacemaker Awards and Gold Crowns and asked them to send samples of their books. Rickard and his staff used them as examples.

"The Look Book is a valuable tool as well," he said. "We also attend a local summer yearbook workshop, which is something our program never did before I became the adviser. These workshops are amazing and invaluable."

Rickard's program has an annual budget of \$75,000, but his staff generates close to \$90,000 every year.

"We do it by selling ADS! ADS!," he said. "I am completely transparent with my students about the yearbook budget. We talk about how much we need, and what we want to spend our money on. They know how important ads are, and they have completely bought in on selling them."

To secure more funding, he also writes grants in January.

"I call it grant season, and I write 10 to 15 every year. Most of them are rejected, but if I only get one or two, that is a big deal. If I can use grant money to buy equipment (cameras, computers, etc.), then the rest of our money can go back into the yearbook."

They use innovative approaches to sell books.

"Kids only seem to notice what is different or personal," he said. "So while homemade posters are cool, and we do those, they are not different or personal. Kids tend to notice them once, and that's it. When we hung pictures from the ceiling our students took pictures of them, tweeted them/ snapped them all on their own. Kids were talking about it

for a week afterwards. I want to incorporate more guerrilla style advertising in the future."

Their efforts have translated into increased book sales.

"When I took over, we were selling around 450 to 475 yearbooks. Now we're selling around 700. None of this happened overnight. We are slowly building trust among the students. Trust that they will be in the book, and trust that the yearbook will be worth buying."

Ad sales are an integral part of every yearbook program. Last year, they sold \$20,000 in senior ads.

"They are easier to sell at our school," he said. "Our parents are pretty involved. Still, it is important to get all the relevant information out there. We block off a day or two. We role-play making phone calls, then we divide up the phone numbers for the senior class, and we call every single parent, and document that contact."

They also generated \$18,000 in business ad sales.

Rickard requires each of his students to try to sell 10 business ads; it's part of their grade. With 48 staffers, that's 480 attempted ad sales. If each staffer only succeeds once out of every 10 tries, that's still 48 ads.

"Most staffers can sell two ads, and a few of them can sell eight or nine," he said. "We look for businesses that are close by or are affiliated with our school or community."

They approach typical businesses, like restaurants down the street. But his staff also tries to sell ads to car dealerships, dental offices, even the store where their school buys furniture.

"I tell my kids to just keep asking. It is okay to be told no. I joke that it's like finding a prom date. Keep asking, eventually someone will say yes."

Rickard walks his talk: "I sell ads also. I would not ask them to do something I would not do."

He incentivizes his staffers. If they sell \$500 in business ads, they get half off the price of their yearbook. If they sell \$1,000 in ads, their yearbook is free.

He sets an ad sales goal. If the staff collectively hits it, they buy an upgrade for the yearbook room. So far they've bought a Keurig, a flat screen TV, a refrigerator and some expensive camera accessories.

"The yearbook room is their home," he said. "We want it to be as nice as possible."



# Buckto

#### MR. RICKARD'S TIPS FOR GROWING A YEARBOOK PROGRAM

- Be a presence in your school. Yearbook is a brand. Build your brand.
- Everything doesn't have to say "buy your yearbook." Try new things: put up pictures, share your accomplishments and let people know the yearbook exists.
- Build a strong staff of dedicated students. Talented, caring staffers make all the difference, and my staff is amazing.

**ON THE BEAT Lynsey** Owen, Lucy Froelich and Kayla Shakib cover a Carolina Hurricanes practice for the yearbook.

# CREATING a culture of fun

An inspiring mentor who makes yearbook fun can change a person's life.

Just ask Pedro Cabrera, yearbook adviser, Judson High School in Converse, TX.

As a student at Holmes High School in San Antonio, TX, Cabrera signed up for the journalism class because he wanted to have the same elective as his friend.

"I was a part of a very well run program headed by Martha Singleton, who I regard as one of the greatest people that I've ever met," he said. "It turned out to be my saving grace because I ended up joining my school newspaper, which ended up being my high school career, which ended up being the greatest time I had in high school, which ended up leading to me studying communication, which ended up with me eventually taking over a journalism program."



#### "I knew that I wanted to do for students what

#### Ms. Singleton had done for me. And have a blast."

Fast-forward a few years. Cabrera's tenure as the yearbook adviser at Judson began with the 2014-2015 school year. When he stepped in, the program wasn't living up to its potential.

"It was the dumping ground elective," he said, "with a series of really bad books, no newspaper and a debt that was growing year after year."

Cabrera's principal knew he had a journalism background, so when the previous adviser quit, he asked Cabrera to step in.

Undaunted, he started the newspaper, *The Fuel*, and revived *The Rocket*, the school's waning yearbook program.

"I knew that I wanted to do for students what Ms. Singleton had done for me. And have a blast."

He rolled up his sleeves and got to work.

"I had to get students out of the program who didn't want to be there and train the students who did want to be there. I set up an introductory journalism course, and then they had to choose the newspaper path or the yearbook path, which is how it should be done."

He developed a campus newspaper and tapped into social media platforms. He chose a new yearbook company, Jostens, and he created expectations for his students.

And, he created a culture that nurtures his students and inspires them to create quality publications and stay in the program.







"Just like every other workplace, if you have a high turnover rate or employees who don't want to be there, then the quality of the product decreases. And I can't have that."

Now the campus has a successful online newspaper with nearly 3,000 followers on three social media platforms, and it publishes three to four newspapers each year. The second yearbook produced under his tutelage was recognized by the Interscholastic League Press Conference (ILPC), the state journalism association in Texas.

Today, twice as many students have enrolled in his Introductory Journalism class, either as an elective credit or just because they're curious about the program and want to join it. And, graduating students have gone on to major in journalism or mass communication in college.

A thriving journalism culture is rooted in loyalty.

"Students need to feel they are valued," he said. "And I want them to know that their loyalty to my program is valued."

His might be one of the few programs in the country where staff members earn a letterman's jacket.

"I was told about a local vendor that creates letterman's jackets at a very reasonable price," he said. "So, typically, in their junior year, students enrolled in Yearbook Production 2 or Newspaper Production 2 receive a letterman's jacket, paid for by the program. If they take Yearbook Production 3 or Newspaper Production 3, they earn patches for their jackets."

When his staff meets deadline, they celebrate by playing board games or by enjoying a down day to give them some well-earned time off.

He also honors them with a year-end party.

"The party has contingencies though: their behavior throughout the school year is vital, their ability to hit deadlines is vital, and the sales of the yearbook need to be to the point that we make a profit. If all of those are met, then the party occurs. And they want that party!"

Cabrera selects the best of the year, and then the staff votes on them. At the party, he hands out awards for Best Story (newspaper-specific), Best Spread (yearbook-specific), and Best Photo (both staffs).

He also honors students who are selected to join the yearbook staff.

"The current staff's seniors go around school, handing out gifts to the new staff members," he said. "They also announce who I have chosen to be the next year's editors, and that is when those people find out that they've been chosen."

To promote the school's publications, he created Facebook, Twitter, and Instagram accounts.

"I knew I was going to have to brand the product somehow in order to spread the word," he said. "I asked our graphic design teacher to create an assignment for his students, to create a logo for us. With Facebook and Twitter, whenever I post a story, I link it to our online newspaper. Whenever I post a yearbook photo, I watermark it with the logo that the graphic design students created."

They use hashtags as often as they can, and he asks his students to retweet, reblog or share the posts.

"I am very adamant about my students getting recognized for their work. So every time a story is posted, their byline is on it. Every time one of their pictures is posted, it's attributed. If kids know their name is online, they will share it, and then their friends will share it, and so forth. Before you know it, tons of people have seen what we posted."

Thanks to Cabrera, student journalism at Judson High School has never been more fun.



**LEFT: Senior Qiara** Luckett discovers she has been named editor of The Rocket. **MIDDLE:** Senior Serena Rodriguez is proud to be selected as part of the yearbook staff. **RIGHT:** Junior Izabella De La Garza receives a

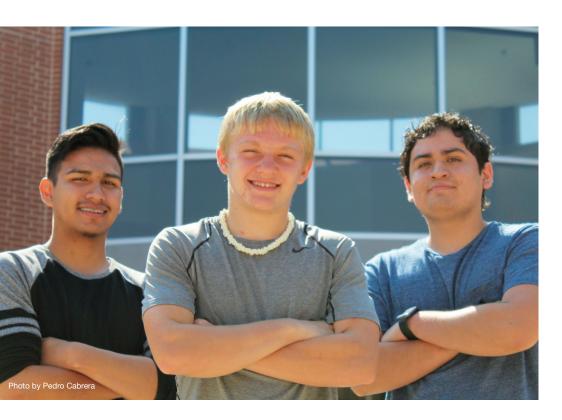
bucket of goodies along with the title of assistant newspaper editor. **BELOW:** Jose Veliz,

Nathan Folwer and Gus Rivera serve as The Fuel's sports team.

"Students need to feel they are valued.

And I want them to know that their

loyalty to my program is valued."



# Buckto

#### MR. CABRERA'S TIPS FOR RECOGNIZING STAFF EXCELLENCE

Create a fun environment for students; this makes classroom management ten times easier.

Join in the fun. During the school year deadline parties, I don't sit behind my desk. I play cards and board games with them. At our end-of-the-year staff party, I am out there bowling with them, playing laser tag, eating pizza, playing arcade games.

Celebrate their achievements. Journalism is not a normal class. Students won't work hard for you just to earn a grade. They will work hard to create a book, so celebrate them in fun ways that they will look forward to.



## IN THE KNOW

by Mandy Mahan\*



A staff manual outlines processes and procedures so that a pre-existing standard operating procedure exists if questions arise. We recommend that every manual include the following:

CONTENT POLICY
PORTRAIT SUBMISSION POLICY
BOOK DISTRIBUTION POLICY
OBITUARY POLICY
ATTENDANCE REQUIREMENTS
MULTIMEDIA POLICY
CONDUCT POLICY
STAFF SELECTION & DISMISSAL
STAFF ROLE DESCRIPTIONS
GRADING POLICY

Visit the Digital Classroom to download an editable staff manual. It includes all the basics, which can be edited to suit your needs.

\*Mandy Mahan is the publications adviser and foreign language department head at d'Iberville High School [MS]. Student journalism has its own jargon. Here are a few yearbook terms you should know to make your life easier.

#### **COVERAGE**

A yearbook should celebrate every person and event in the school, so including every student is important. What is considered good coverage? Shoot for each student being in the book at least three times (portrait, quote, a team or club photo and a candid).

#### **DEADLINES**

The number and timing of deadlines is determined by the number of pages in your yearbook and when it is shipped to your school. Meeting deadlines ensures that your book delivers on time.

#### **POINT SIZE**

Typography is measured in points from the top of an ascender to the bottom of the descender. There are 72 points to an inch.

#### **PICA**

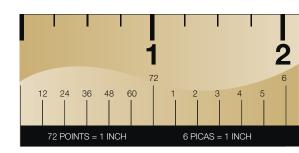
A pica is 1/6th of an inch, a unit of measurement used by graphic designers. The grid you see on the Jostens Page Designer and InDesign is a 1-pica grid.

#### **SIGNATURE**

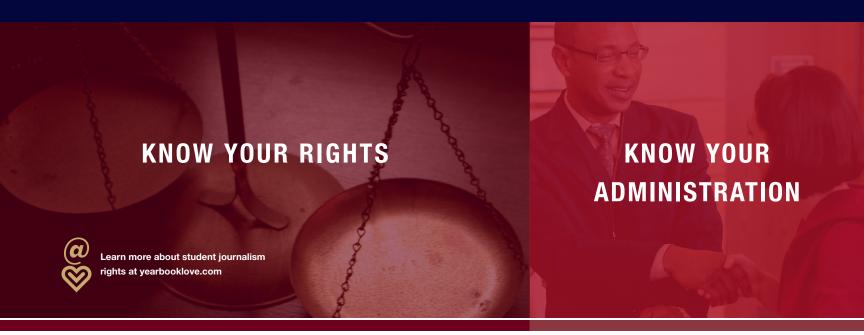
A grouping of pages that are printed on the same press sheet and folded into a 16-page mini-booklet; signatures are bound to make a complete book.

#### WHITE SPACE

An unoccupied part of a design; so named because the white background is visible. All white space should be planned and includes margins, interior spacing and rails.



Let's face it, there is a lot a yearbook adviser needs to know. But having a working knowledge of some basic terms and concepts can go a long way during the thick of yearbook season. Here is some information to help keep you in the know this year.



Being involved with student journalism can sometimes lead to sticky situations. Familiarity with these key terms will help you lead your students in the right direction.

#### TINKER V. DES MOINES

The 1969 Supreme Court case in which three teenage students were suspended for wearing arm bands in protest of the Vietnam War. They claimed the ban on the bands violated their freedom of speech. The case reversed the decision of two lower courts who initially ruled in favor of the school district. The decision is the source of the famous quote stating that students do not "shed their constitutional rights to freedom of speech or expression at the schoolhouse gate."

#### HAZELWOOD V. KUHLMEIER

The 1988 Supreme Court case in which a principal refused to let a student newspaper publish stories regarding teen pregnancy and effects of divorce. The court decided that school administrations could control content in student publications, but only if they could prove

that content disrupted the educational process.

#### **PUBLIC FORUM**

Public forum is when a publication's editors and staff have full creative control over content. A publication can be considered a public forum either by officially stating it in an approved statement or through history of operation as such, though the latter is more difficult to prove in court.

#### **PRIOR REVIEW**

Prior review is the practice of showing all content to a member of administration prior to publication. Prior review is allowed by law.

#### PRIOR RESTRAINT

Prior restraint is when a member of administration prevents a staff from publishing content on the basis of censorship. In public schools, administration must prove that the content will cause a disruption in the educational process in order to enact prior restraint.

If faced with difficult decisions about content, have a process in place. Kirkwood High School [MO] often leans into controversial topics, so their staff is well aware of their procedure. According to the Kirkwood editor, Olivia Rau, their process has eight steps.

**STEP 1:** Have your staff members brainstorm interesting story ideas.

**STEP 2:** Have the staff present their ideas to the editorial board.

**STEP 3:** Have the editors present the ideas to the adviser.

**STEP 4:** Make any adjustments needed after conferring with the adviser.

**STEP 5:** Gather information and photography through student and adult interviews.

**STEP 6:** Construct a rough draft and layout of the story and photos, and prepare an explanation of why this story matters.

**STEP 7:** Present the story to the principal in a manner that indicates you are informing them of the story's inclusion, not asking for permission.

**STEP 8:** Print the final version of the story in the book.

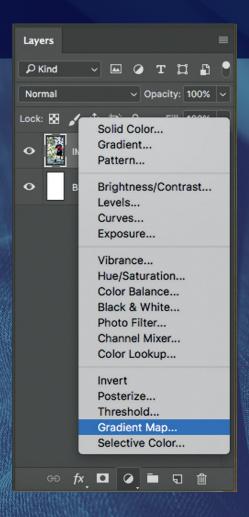
# CREATING A DUOTONE EFFECT

LEARN HOW TO APPLY A TRENDY PHOTO TREATMENT IN JUST A FEW STEPS

by Connor O'Brien\*

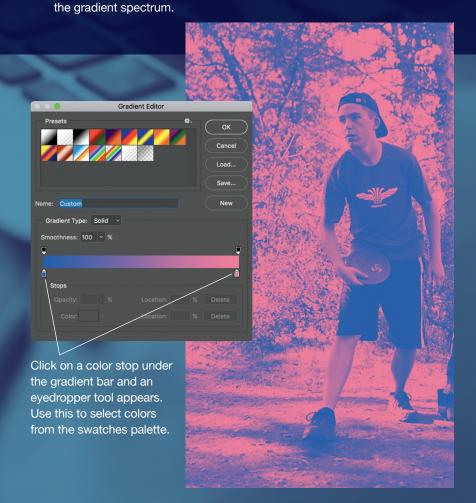
- 1 Open the image you want to edit in Photoshop.
- 2 Near the bottom of the Layers palette, select the shaded semi-circle icon and click to create a "Gradient Map" adjustment layer.







- Edit the gradient by selecting it in the Properties palette and choosing two contrasting colors. They can be the same hue and have differences in luminosity or be completely different colors. The more contrast, the better. Make sure that the darker of the two colors is on the left of
- If the Gradient Map makes your image hard to see, you have two choices. Either you can choose two colors with more contrast or you can select the layer containing your photo and edit the Brightness/Contrast under the image menu to make the effect more visible.
- Finally, you can use the Horizontal Type Tool (T) to add text around your photo. This example uses Venice and Trasandina. To create text that interacts with the image, you can use blending modes such as "overlay" and "multiply" from the top of your Layers palette.





# And the winner is... JOSTENS DESIGN CONTESTS

As the judges of the 2017 Jostens Design Contests sat down to deliberate the finalists, one word came to mind: sophisticated. Thousands of students submitted spreads that were sophisticated in both design and content, which gave the judges plenty to discuss.

Four prizes (grand prize, first, second and third) were awarded in each contest. The Jostens/Adobe InDesign Contest, in its 13th year of existence, is open to all students creating their yearbook using InDesign software. The Jostens YearTech Online Design Contest, in its 9th year, is open to yearbook staffs using Jostens Page Designer software to create their yearbooks.

#### INDESIGN GRAND PRIZE

#### LAINIE DUCKWORTH

Shawnee Mission East High School [KS] Adviser: C. Dow Tate

The content drives the design in this spread.

The topic may have been unplanned, but it's an example of great journalism.

The infographics are inviting and very readable.

Wonderful use of color.

#### YTO GRAND PRIZE

#### AVNI KULKARNI

Woodward Academy [GA] Adviser: Rebekah Goode-Peoples

This spread contains a striking image and has beautiful balance. Simple design for a complicated subject. The typography fits the design nicely.









#### HOT DOGS COOKING

The droy off area was district into these sections of gliss, a roboting area, and a condiment zone. At the time, the lot was filled with sketchoulders, condis, but trig setters and hot dig servers. If was an easy way for kids my age to help and give back to propie in med with the litter learning hat we have, Minanda Azosta (18): "Serving hat drogs was a good choice because its a classic and most people like them." Smith is partnered with homeless sheltes throughout the US and his crew helps support them through the way had been served helps support them through the tree helps support them through the served helps support them through them.







BRAIN



crack-ing **CODES** 







"When I saw that the n " MATH WHIZ. Mr. I



Kisns Tibule SPRING 04.01-04.30

to school. SkillsUSA went to Reno for state competition. Coyote Coachella was cancelled due to bad weather.





Key Club social was held. Chrissy Teigen gave birth to first daughter with John Legend. The Blood Drive came

#### INDESIGN FIRST PLACE

RYAN KROGH

Santa Susana High School [CA] Adviser: Matthew Abbe

This design screams sophistication. Simple, clean typography is highlighted by a background that enhances the spread rather than distracts. The placement of the photo also works well with the background.

#### YTO FIRST PLACE

#### KIANA TIBULE

Southwest Career and Technical Academy [NV] Adviser: Matt LaPorte

A prime example of a strong dominant photo supported by good modular design.
Well-executed levels of space and clever headlines make this spread pop.

# DESIGN CONTEST JUDGES



LINDA DRAKE, MJE, has advised the yearbook for 36 years, the newspaper for 22 years and the publications website for three years at Chase County Jr./Sr. High School [KS]. In 2008, Drake was named the JEA National Yearbook

Adviser of the Year. Drake is currently serving on the JEA Awards Committee.



AMY MORGAN teaches journalism and advises the student publications at Shawnee Mission West High School [KS]. She was recognized as the Jackie Engel Award Winner for outstanding advising in Kansas in 2011, and was

named a JEA Special Recognition Adviser in 2014. Her publications have earned local, state and national recognition over the years.



MARY PATRICK is the retired adviser for the Maize South Middle yearbook. The Stampede has won numerous CSPA Gold and Silver Crowns, NSPA Pacemakers and KSPA All-Kansas awards. A former JEA board member,

Patrick has been the recipient of the JEA Distinguished Adviser and Lifetime Achievement Awards and the NSPA Pioneer Award, and is a member of the NSPA Journalism Hall of Fame.

## FAR FROM BASIC

#### JOSTENS 2017 YEARBOOK SCHOLARSHIP RECIPIENTS

In 2015, Jostens established the Jostens Yearbook Scholarship Program to honor yearbook staff members who have clearly demonstrated innovation in project management, marketing or design.

The program awards graduating senior yearbook staff members who attend a school that uses Jostens as its yearbook publisher.

We are proud to announce this year's recipients, who will each receive up to \$10,000 to use for their education.



St. Mary's High School [CO]

Currently attending: University of Denver

Major(s): Biological Sciences | Business



Ballweber loves the colors and photography of the homecoming week spread.

Sydney Ballweber faced an uphill battle when thrust into the position of business manager of St. Mary's yearbook, Marylin. The previous manager had just stepped down due to conflicting obligations. In addition, Chantal Seitz, the school's yearbook adviser, was hired a week before school began. But Ballweber not only weathered this storm, she navigated it with poise and confidence.

"Sydney and I were brought together in a sink-or-swim situation," Seitz said. "However, Sydney was a life raft in the middle of a storm. She calmed the rough seas for me by her positivity, serenity, adaptability and flexibility."

Not only was Ballweber positive, she was proactive. She immediately began to brainstorm ways to sell more yearbooks, including tapping into weekly school e-blasts, which helped keep parents in the loop regarding yearbook news. Her school had traditionally kept the contents of the yearbook secret, but she began to share previews of spreads, leading to excitement among the student body. She also took a grassroots approach to marketing the book, talking to students in hallways, classrooms or anywhere else students might have questions. Her efforts paid off, as the Marylin sold yearbooks to over 85% of its

student body, exceeding sales from the previous year.

"This year I spent quite a bit of time talking to other students about our yearbook and encouraging them to buy a book,"
Ballweber said. "People got really excited to see whatever spread or feature I was talking about that day, which helped increase the interest in our yearbook."

Interestingly enough, Sydney wasn't always so business savvy. It was her time on the yearbook staff that helped her discover an area of study she wouldn't have considered otherwise.

"Yearbook helped me discover that I enjoy dealing with business," Ballweber said. "I joined the yearbook as an extremely science-minded person, which has not changed. However, I also discovered that I am passionate about the business side of life as well."

Ballweber's newfound passion for business and organizational prowess made it easy for her adviser to give her full control of the program's record keeping, sales and advertisements.

"Having a business manager who is self-directed is critical," Seitz said. "Her skills and efficiency will be hard to replace and her kindness and sunshine-filled smile will be sorely missed."



Fond Du Lac High School [WI]

Currently attending: UW-Whitewater

Major(s): Finance | Supply Chain Management



Loomans believes the Bitmojis on the yearbook spread capture her staff members' personalities well.

Known as the "spreadsheet queen," Sydney Loomans served as editor-in-chief of Fond Du Lac High School's yearbook, the *Cardinal*, for two consecutive years and for good reason. Her leadership, project management skills and organization were unparalleled.

"Her work in project management has completely changed the culture and production of our yearbook," adviser Erika Daleiden said. "Her ability to lead without alienating and communicate without overwhelming others has changed how our staff gets things done."

Over the past two years, Loomans turned the *Cardinal* into a lean, mean, publication machine. Her knowledge of spreadsheets helped her track a number of program goals as well as provide transparency for the rest of her staff. To keep the program moving forward she held weekly staff meetings, all of which had clear agendas so that every minute was productive.

"Sydney was one of the most organized and motivated editors I ever worked with," Jostens representative Jayme Bogner said. "She worked side by side with her yearbook adviser to try to get to 70 percent sales in one of the biggest high schools in the state." Increasing yearbook sales was no easy task. In her senior year, 92 percent of Loomans' staff was new to yearbook. In addition, the yearbook program was club-based, meaning they didn't have scheduled times to meet during the normal school day. The entire 278-page book would have to be created after school.

Knowing she was working with students new to yearbook, Loomans set up one-on-one meetings with every staff member, an idea born out of a feedback form she sent to her previous staff. These individual meetings not only helped keep the staff on track with deadlines, they also helped her get to know her staff members better.

"I met with people two weeks before the deadline and gave them compliments and pointers on their spreads," Sydney said. "This proved to be very helpful and efficient. With every deadline, the staff got better at following guidelines. Also, I got to know everyone on staff really well. I found out what their strengths and weaknesses were."

"She set a tone that made this group of varied personalities dedicate their time and efforts to making the *Cardinal* one of the most inclusive books we have ever produced," Daleiden said.

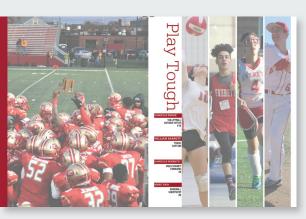


LISA QUANG (@ohheeyitslisa)

Everett High School [MA]

Currently attending: Bentley University

Major(s): Marketing



Quang thinks the diversity of the sports section divider represents her school's student body.

After losing an adviser two weeks into the semester, most students might throw in the towel. Not Lisa Quang, editor-in-chief of Everett High School's yearbook. But rather than call it quits, she knew that it was up to her to rally the troops.

"The staff was discouraged when our adviser left," Quang said. "There were some moments when the book seemed like an impossible task but I did not give up and persuaded my team to keep going as well."

It was this can-do attitude, along with many late nights, that led to her not only finishing the yearbook, but creating one of the best books in her school's history. The Everett High yearbook increased sales by over 20% under Quang's supervision. Part of this sales spike was due to Lisa's revamping of the book's design.

"I noticed that many people are interested in simple designs," Quang said. "Therefore, I added more white space to all of our spreads. I also persuaded students to buy the book by showing them previews of some of the pages."

Quang continued to keep the train on the tracks until Everett hired another yearbook adviser. But things weren't always easy. The program was missing deadlines and staff motivation was low.

"We ran into many problems, including inappropriate photos and poor productivity," Quang said. "I noticed members didn't feel like working on pages they disliked, so I allowed students to choose the spreads they wanted."

Flexibility was one quality that helped her lead the staff in the completion of their yearbook. Dedication was another.

"Throughout the year Lisa demonstrated extraordinary abilities in project management, design and photography that enhanced the overall look of our yearbook," new adviser Leah Bordieri said. "We could always rely on Lisa to show up after school, evenings or weekends to grab the perfect sports, club or superlative shots we needed to complete our pages."

## <love this >

#### TINA CLEAVELIN



#### MODULES IN THE MOMENT

With their In the Moment theme, the Kealing Middle School staff celebrated the moments of the year. The staff incorporated thematic modules like Snapshot, Freeze Frame, Press Pause and Postcard to My Future Self.

In addition, the Moments module (left-hand side of season sections pages) featured photographs taken by students who are not on the yearbook staff. The plan: the yearbook staff assigned each 1st period class a specific moment (date and time) and then arrived with 15 iPads. The students took one photo either individually or in small groups at the same time to capture that moment. Modules were modeled after the iPhone 'moments' design with the time and date logged.

Kealing Middle School [TX] | Adviser: Kristen Scott

#### **JOSTENS CREATIVE ACCOUNT MANAGERS** SHARE WHAT CAUGHT THEIR EYE

#### JOHN CUTSINGER



## RIGHT HERE, RIGHT NOW

With location as a part of its theme, the Fenton High School staff focused not just on the school, but the entire community. To illustrate the relationship between students and the community, the index included student recommendations for local businesses. "Driving the decision is the way the community and school district is so closely woven together. We could not publish our book without the generosity of the community," Pam Bunka, adviser, said. Entries ranged from students' favorite business to local landmarks and even pop culture. Staff members used the opportunity to include students who had not been featured in the book.

Fenton High School [MI] | Adviser: Pam Bunka

"My favorite memory there was last summer when my family and I sat on the roof. It was getting late, so we got to watch the sunset

from the top."

## <love this >

**JEFF MOFFITT** 

#### MORE EXPOSURE

Photographer flourishes in community

Rebel T2i. On senior Jo Anna Edmison's 10th birthday, she received her first DSLR camera. From there, Edmison learned her way into the world of photography.

it completely changed my life. I became obsessed with the constant knowledge and improvement I was awarded with. I did everything I could to be shooting all the time, even if it want for projects within the class," Edmison said. "Photography became something that I needed in order to feel satisfied and something that I was really more than

Toward the end of freshman year, Edmison decided to put her artistic work on Instagram for others to see. She quickly gained recognition from the community and from many outside of Palos Verdes.

"I snoot him, digital, video, you name it. I don't have one project I am focusing on. I shoot for companies like Get Back Supply Co. where I have been hired to take lifestyle portraits of their products embedded within a carefree, adventurous lifestyle, 'Edmison said. 'Other than that, I am always into experimenting."

Edmison planned to attend a college where sl could major in photography and video.

"I intend to travel frequently and use photography as a mechanism to help others think about environmental and social issues," Edmison said. "I want to change the world ane expose people to alternate viewpoints to persuade them to take action."



#### CONSTANT CREATION

"Art keeps me out of trouble," senior Griffin Mactavish said. After a friend showed him the world of spray paint an

"I take influence from where I live and the music I listen to Mactavish said. "Other people perceive it as being unique

To expand his range of styles, Mactavish took art classes.

"I like exposure to all different styles and techniques, but mainly try to make art that actually means something."

Mactavish said. "I start out with just a couple colors, and then it evolves from there with shapes. Other times, I faguot ut meaning for my art after I make it. It's kind of a subliminal thing I'm thinking about when making a piece

After presenting at four art shows, Mactavish hoped to gain recognition.

"I want to get my name out there and see people's interpretations of my art," Mactavish said. "I'm already in

#### Environmental influences inspire up-and-coming artist



#### WHOLE NEW WORLD



#### New home creates challenges for Chinese immigrant

The bright lights and busy streets that he once called home had transformed into a tranqui blue sea surrounded by suburban houses. He was no longer sure where home was

Speaking little English, senior Steven Fu moved from Shanghai to Palos Verdes Estates for a better education in 2013

"The first two years were the most difficult. My English was terrible. It was hard to make friends. It's not the same culture," Fu said. "It's a lot better now."

Joining different programs

"I had a lot of good influences here, like Youth and Government," Fu said. "Just being in the program helped me with my confidence. Public speaking made me more fluent in English and helped me break

Due to this experience, Fu

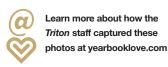
"I've become more independent. I realized the importance of working hard," Fu said. 'I used to be this kid who didn't care about school. All I wanted to do was just enjoy life. Now, I actually care about getting good grades, going to a good college and gestine a good io."

SENIORS-EDMISON/MACTAVISH/FU/287

#### FUN WITH PHOTOS

The senior section in the Palos Verdes High School yearbook, *Triton*, came to life through visually exciting and unique studio shots that accompanied individual profiles. The colorful photos and their bright hues (created by smoke bombs) connected visually with the book's theme, "Noise." It is clear the students photographed were having fun in the process, which engages the reader and is much more compelling than the expected headshot that is normally seen in most books.

Palos Verdes High School [CA] | Adviser: Susan Pavelka





### A JOSTENS EXCLUSIVE

Our enhanced personalization options provide students with more contemporary designs to make their yearbooks their own.





#### ATTN: YEARBOOK ADVISER



#### 2018 JOSTENS PHOTO CONTEST IN PARTNERSHIP WITH PHOTOG FEST

#### THE PREMIER HIGH SCHOOL PHOTOGRAPHY COMPETITION JUST GOT BETTER.

All official selections will be exhibited at Caelum Gallery in the Chelsea neighborhood of New York City on Oct. 7, 2018. Winners will also be featured at the 2018 Teen Indie Awards in Brooklyn, New York.

Entries accepted Nov. 15, 2017-March 1, 2018

FOR MORE INFO:

jostens.com/photocontest photogfest.com

